

# Practice-Management Software Guide

Dolphin  
(818) 435-1368  
www.dolphinimaging.com

PracticeWorks  
(800) 944-6365  
www.kodakdental.com

Oasys Practice LLC  
(770) 772-4770  
www.oasys.us

OrthoChart LLC  
(800) 231-7945  
www.orthochart.com

Software name	Dolphin Management	KODAK ORTHOTRAC Practice Management Software	Oasys Practice Orthodontic and Pediatric Dental Software	OrthoChart 9
Price	\$14,000 and up. Price depends on features added, licenses, data conversion, and training requirements	Starts at \$18,000	Complete packages (scheduling, imaging, and financials) start at \$5500, Recent Grads \$3900	Four-User System: \$7,995 Five-10-User System: \$10,995 11-Unlimited-User System: \$13,995
Platform	Mac and PC	PC	Mac and PC	PC
Hardware requirements	On the Dolphin Web site	Intel P-III 600 MHz (or faster), 1.44MB floppy drive, Super VGA 1024x768 or higher, keyboard, mouse, CD-ROM, network adapter	Workstations Minimum 1GB RAM unless using RDP, Windows XP, Vista, or Vista 64. Minimum server depends on system size. SQL database, with VB.NET coding.	Windows XP, Vista, Server 1GB RAM 50GB+ Hard drive Microsoft Word, Internet Connection
Setup fee	Included in the proposal	None	\$850 for remote system setup; remote training and implementation services start at \$750 per day.	Normal Support Fee of \$90 per hour; recommend using local IT person to set up hardware
Length and cost of support agreement	12 months of software support and updates included with purchase	Monthly (varies by modules, locations)	Monthly, quarterly, or yearly starting at \$200 per month, \$600 per quarter, or \$2,400 annually	\$500 yearly update fee (first year no charge); no support contract; support billed at \$90 per hour
Length and cost of service agreement	12 months of software support and updates included with purchase	12-month support contracts starting around \$231/month	Monthly, quarterly, or yearly starting at \$200 per month, \$600 per quarter, or \$2,400 annually	None
Cost to convert data from old software	\$1,995 to \$2,995 for first database, \$995 to \$1,995 for each additional database	\$1,000	Demographic conversions start at \$1,500, and full data conversions are \$2,500	\$800 to \$1,200
Compatible with what other software?	Dolphin is "open platform." The company is open to working with third-party software products to develop integrations.	Kodak orthodontic imaging software, Kodak dental imaging 3D module, Invisalign, OrthoCAD, MEDIvision, QuickBooks	TeleVox, ScreenPlay, OrthoCad, TransFirst, OrthoBanc, all pan/ceph equipment, and all 3D Cone Beam through InvivoDental; QuickCeph, Dolphin, Vista Dent, OrthoSesame	Vistadent, QuickCeph, Dolphin, OrthoCad, Housecalls, T.Link, OrthoSeasme, X-Charge, CliniView, Dimaxis, and VixWin
Is training offered?	Yes, both online and in office	Yes, both online and in office	Yes, both online and in office	Yes, both online and in office
Training fee	\$2,995 and up, depending on the number of staff and locations	Varies by number of days required and if on-site.	Fees start at \$750 per day online and \$850 per day on-site	Online support rate of \$90 per hour. On-site support is \$800 per day (2-day min) + expenses
Updates	One to two times per year via the Internet	Major updates by DVD, minor updates via the Web	One major version update per year along with patches. Updates via FTP site	At least yearly; usually on a CD; some available online
Does the software support multiple locations?	Yes	Yes	Yes	Yes
Multiple location fee	The only fee is to purchase licenses to support all concurrent users on the network.	One-time satellite fee of \$1,200, \$15/month support	No fee unless there are multiple databases	Fee for multiple location based on total number of computers.
Popular Features*	Imaging, Ceph tracing Reports, Letter writing, Electronic charting, Scheduling, Finance	Imaging, Ceph tracing Reports, Letter writing, Electronic charting, Scheduling	Imaging, Ceph tracing, Reports, Electronic charting, Scheduling, Finance	Reports, Letter writing, Electronic charting, Scheduling, Finance

<p style="text-align: center;"><b>OrthoEase</b> (800) 217-2912 www.orthoEase.com</p>	<p style="text-align: center;"><b>New Horizons Software Inc</b> (800) 543-5999 NHSoftware.com</p>	<p style="text-align: center;"><b>PerfectByte</b> (877) 767-7007 www.perfectbyte.net</p>	<p style="text-align: center;"><b>Advanced Ortho Systems LLC</b> (877) 803-4412 www.Advanced-Ortho.net</p>	<p style="text-align: center;"><b>Ortho2</b> (800) 678-4644 www.ortho2.com</p>
OrthoEase	OrthoExec Adv Series (OrthoMap-It, OrthoMinder,OrthoMC)	PerfectByte Ortho	Program Director	ViewPoint
\$15,000	\$12,500 (no extra cost for multiuser)	\$6,000 single-user, \$9000 Network Edition (specials running all the time)	Internet-based system; subscription price dependent on number of workstations connected	Varies by features desired and number of concurrent users needed
Mac and PC	PC	PC	Mac and PC	Mac and PC
For PC: Intel Core 2 processor, 1 to 2GB of memory, Window XP or Vista. For Mac: Intel Core 2 processor, 1 to 2GB of memory, MAC OS/X 10.4.9 or higher	512RAM(+), Win2000, XPPro,Vista,Server2000-2008, T.S., 1,024 x 768(+) monitor resolution	Windows XP or higher operating system. 1GB memory 40GB hard drive	No server required; Internet-based system. Any new PC or Mac can be used as workstations. Data Center servers do all data processing	Workstations/Small Server: Windows XP Pro or Vista Business/Ultimate. Large network: dedicated Windows 2003/2008 server with Microsoft SQL, delivered through SBS Premium or SQL installed directly
None	Included	None	None	\$650 per day, typically 1 day
\$125 per month for single user or \$200 per month for multiuser	First year included; \$1,600 per year support and enhancements after first year	Purchase includes 1 year of tech support and updates. \$1,620 per year after that (no contracts)	Month-to-month and subscription fee includes support	Annually 12% of retail software amount
\$125 per month for single user or \$200 per month for multi-user	N/A	Purchase includes 1 year of tech support and updates. \$1,620 per year after that (no contracts)	Month-to-month and subscription fee includes software enhancements	Included in software agreement
\$1,000	\$800 to \$1200	\$680 to \$1200	\$1,500 for electronic data conversion	From \$850, varies by level of conversion desired
Dolphin Imaging, Vistadent, QuickCeph, OrthoEase Imaging, Televox, Tlink, Ortho Sesame, OrthoBank, TransFirst Payment Processing, Transworld Revenue Recovery, Emdeon, OE Secure Automated data backup	OrthoProof, OrthoCad, VistaDent, Dolphin Imaging, ScanX, CliniView, Vanco, TransFirst, Emdeon, MsWord, Excel	Will interface free of charge with all major vendors	Essentially any software typically used in an orthodontic office. Complete integration capability allows paperless operation	Integrations exist for most third-party products
Yes, both online and in office	No	Yes, online	Yes, online	Yes, both online and in office
Free unlimited online and Internet-based training. On-site training for \$800 per day	\$300 per day (sometimes included)	\$75 perhour. CBT and comprehensive online training video library available online	None	\$650 per day Web-based, \$825 per day in office
Every 2 to 3 months updates are sent via the Internet	Could be four to six per year, delivered online	Quarterly updates via download or CD	Four per year automatically installed on data center servers; no user action required	Newest enhancements available on demand via Internet or CD, with major updates released annually
Yes	Yes	Yes	Yes	Yes
None	None unless there are multiple doctors and multiple offices, in which case there are increased yearly support/enhancements	Additional license purchase only if both locations are using software at the same time	Internet-based system. No additional fee charged regardless of number of office locations	Increases support agreement from 12% to 15% of retail software amount
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